Government IT leaders:

How cost-effective is your network?



What does your network really cost your agency?

A network's total cost of ownership (TCO) is far more than the initial acquisition price. Implementation, maintenance, troubleshooting, training, and equipment space and power needs all factor into the true cost burden.

Network modernization and AI adoption are top priorities for state CIOs.

The California Department of Natural Resources saved



in network operating expenses with a Juniper Mist network shared by its many Agency tenants.

What could we do for your agency?



Reduce network TCO with the Juniper Al-Native Networking Platform

Ensure the best end-to-end operator and end-user experiences and simplify operations across wireless and wired access, SD-WAN, and security domains.

The Juniper Al-Native Networking Platform saves time and reduces operational costs.

1. Is each user experience important?



What would a 90% reduction in network-related trouble tickets mean to your agency or department?

2. Does time to value improve service?



How could you improve constituents' and employees' digital experiences if a new network was 9X faster to deploy?

3. Can operational simplicity reduce workload?



What strategic initiatives would you advance if your network proactively detected problems and healed itself?

4. How can you accelerate sustainability goals?



Could your network use less energy, take up less physical space, and support the circular economy?

What would your agency do with \$168,000 in savings?

The Juniper Al-Native Networking Platform can provide \$168,000 in operational savings and enhanced productivity over three years.*





For a limited time, we're offering a Juniper Mist bundle at a fraction of the regular cost! <u>Take advantage now.</u>
Want a TCO report personalized for your agency? <u>Book a meeting.</u>

APAC and EMEA Headquarters Juniper Networks International B.V. Boeing Avenue 240 1119 PZ Schiphol-Rijk

1119 PZ Schiphol-Rijk
Amsterdam, The Netherlands
Phone: +31.207.125.700
Fax: +31.207.125.701

Corporate and Sales Headquarters
Juniper Networks, Inc.
1133 Innovation Way

1133 Innovation Way Sunnyvale, CA 94089 USA Phone: 888.JUNIPER (888.586.4737) or +1.408.745.2000 | Fax: +1.408.745.2100 www.juniper.net 3050245-002-EN March 2024

*Total cost of ownership data is based on Forrester Research, Juniper's proprietary TCO model, and data from existing customers. A full-stack Juniper Mist network with 100 wireless access points, switches, and routers is estimated to save \$168,817 in operational costs over three years.

